

Energy Innovations by Harry Boody, Inc.  
PO Box 464  
Jamestown, NC 27282

Dear Mr. Boody,

It has been 72 months since we went on line with your HVAC system, for our existing home.

I am writing to let you know how pleased we are with the system. The entire process has been a pleasure. From analysis, through design, to installation and commissioning the working relationship with Energy Innovations has been a pleasure. The professionalism and ethical standards you have maintained are rarely seen in this industry. It has been so reassuring to know we were working with a design firm that we could trust.

As you know, we had a number of concerns in the beginning. They included, cost, efficiency and comply with the applicable building codes. Of course providing Energy Recovery for Fresh Air (which we didn't have before) was a good feature. We are happy to say that your design and system components recommended have surpassed our expectations.

Even though we were concerned with the upfront cost at first, we discovered that the other HVAC contractors were not offering any guarantee performance, in fact, they did not even have a design process. After taking into consideration your 40 year – over a thousand homes track record and predicting what our energy usage would be guaranteed not to exceed, the bottom line was that we were comparing apples and oranges, so the lower cost from the contractors was not an equal comparison. Knowing now that we, as the home owner, carry the liability of having to meet all technical HVAC codes, it gives us great peace of mind to know our HVAC system now meets the true intent of the Energy codes and that we will not have any issue should we want to sell our home.

The electric utility cost has also been impressive. We are heating and cooling our home (3,553 ESF) for an average of \$58.61 per month. Our largest bill for heating this winter has been \$61 as compared to \$170 for natural gas during the same period last winter. The summer cooling cost is just as impressive. Our August 2014 cooling cost was under \$50/mo. I find it amazing that with “your system design” without adding any additional Insulation to our house, we went from 2 gas furnaces and A/C units to one heat pump with half the size and it provided us with greater comfort and a more even temperature throughout the house with lower heating and cooling cost.

After seven winters with your system and in the 15 years that we have lived here, the last 7 winters have been the first time neither I nor my wife have had a respiratory illness. In fact we haven't even had a cold. Eight years ago my wife had two bouts of bronchitis and pneumonia and since then, no health problems. Amazing!

In summary, we just want to say thank you for your excellent service and designing an HVAC system that has added to our health, comfort and value of our home.

Please feel free to use us as a reference.

Our best wishes for continued success to you and Energy Innovations.

Sincerely,

Neal & Mary Kearney  
18441 Carnegie Overlook Blvd.  
Davidson, NC 28036