



PIPPIN
HOME DESIGNS

AWARD-WINNING

CUSTOM HOMES December 09, 2020

WITH A VIEW

TO: Whom it may concern

RE: Harry Boody

I have known and worked with Harry Boody for nearly 30 years. In that time, Harry has designed the HVAC systems on a number of the homes that I have designed for my clients over those years. I started my company in 1986 and my specialty is designing high end custom homes in the Lake Norman community, throughout NC and the southeast region, and I also know many other designers through my Professional membership within the AIBD association (American Institute of Building Design), who have also worked with Harry on their clients homes, as well.

I feel I have a fairly good knowledge of the services that Harry provides to my clients and how the 'Boody System' HVAC works. Through my experience in working with Harry and seeing his systems work in my clients homes, as well, I know the amazing results that he is able to achieve in the excellent IAQ (Indoor Air Quality) and the comfort level that my clients experience in their homes. They would not have the comfort that they experience if there were too much moisture in the air and improper air flow. I've spent a lot of time educating my homeowners, and their Builders in our community, about the opportunity to learn the 'Boody System', and have encouraged them to include it in the homes that they build.

I'm also aware that in most homes the air load is 2 to 3 times higher than the heating/cooling load. For a home to perform properly the total volume of internal air needs to be cycled at a rate of 4 exchanges per hour. I also know that it takes 3 times more energy to remove

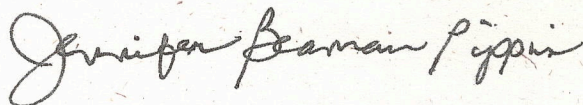
moisture from the air than it does to raise the temperature. Using the currently available HVAC industry equipment and "traditional" sizing methods these results are not possible without oversizing the HVAC equipment, unless you're Harry Boody and you know how to affectively achieve this goal, AND he will make it code compliant, as well. The initial analysis alone that Harry provides to his clients is enough information for any Builder to know exactly what a home needs to perform properly to meet the mechanical code requirements.

In conclusion, I feel I have a first hand perspective from my knowledge of the building industry, being a green / high performance homes pioneer myself, and from the feedback I've received from my clients who have used Harry's system in their homes. I've heard the rhetoric over the years from builders and others who have the misguided assumption that his system could cause potential moisture problems in the homes he designs his system into, and I can tell you that I have NEVER heard of a reported case, and have never seen any of these homes, with the 'Boody System' in, them having a moisture problem of any kind, nor a comfort level issue! I know that Harry provides a guarantee on the performance of his systems and that in thousands of homes that he's guaranteed over the years, he has never had to pay any homeowner for his guarantee. No one else has a track record to beat that!

If you would like more information, please feel free to call me at: 704-363-8037 or at: jenny@pippinhomedesigns.com

Thank you for your consideration.

Most sincerely,



Jennifer Beaman Pippin, FAIBD, CPBD, CGP
Pippin Home Designs, Inc.
516-D River Highway, PMB 174
Mooresville, NC 28117